



Annual Conference

Thank You to The Florida Chamber, our Corporate Sponsors, our Exhibitors and -- last, but certainly not least -- our attendees for making this year's conference a huge success. See pages 2-3 for event photos.

Sponsors



Exhibitors

Central Holidays
Chamber Discoveries
Chamber Explorations
CrossPointe Interactive
Indus Travel
Target Marketing
TownSquare Publications



How to Increase Sales by 10%

TOMORROW
October 18 at 2 p.m. (Eastern)

The easiest and most effective way to increase revenue is truly **NOT** a secret or marketing sales scheme. People do business with people they like and trust - *it's that simple.*

Cynthia Blackwell is a professional Rain maker with over 30 years' experience driving revenue and sales and revenue by leveraging relationships.

During this call, she will share her proven philosophy and approach you can implement to increase revenue by 10% in as little as 90 days.
Cynthia Blackwell



Founder/CEO
Black Rain Partners

Register

Webinar is Free
Advanced Registration is required.



Crystal Stiles
FPL



Mark Wilson
Florida Chamber



#ItsEdibleAndBeautiful
Florida Chamber 100 Years



Shawna Burton
Greater Louisville, Inc.



DJ Mueller
WebLink International



Thank You to our 2015-2016
Chairman Stina D'Uva
(West Orange Chamber) and
Congratulations to our 2016-2017
Chairman Nancy Keefer
(Daytona Beach Chamber).



Melissa Chipps
WingWoman4Hire



Brandy Hastings
VisitFlorida



Julie Edwards
Brightline



Anthony Gagliano
CareerSource Florida



Wendy Stewart, John Tonnison, Nadine Smith
Equality Florida

Congratulations To Our Award Recipients!



Chamber of the Year
\$500,000-\$999,999
Bay County Chamber



2015-2016 Chairman Stina D'Uva presents
the Chamber of the Year Awards at the
Future of Florida Forum Luncheon.



Chamber of the Year
\$1 Million +
*Hispanic Chamber of
Metro Orlando*



15 Years of Service
Stina D'Uva & Krista Carter



20 Years of Service
Dawn Adams



20 Years of Service
Gail Loeftgren



Certified Plus
Bay County Chamber



Certified Plus
Wesley Chapel Chamber



FCCP
Dana Dittmar, FCCP



FCCP
Robin Sollie, IOM, FCCP

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Bay County



Tampa



Indian River



Bay County



Tampa



Bay County



PERU EXPRESS

TOURS DAYS: 08 DAYS
USA - LIMA - CUZCO - MACHU
PICCHU - LIMA - USA

DEPARTURE DATE: 10 Feb, 2017



DISCOVER INDIA

TOURS DAYS: 10 DAYS
USA - DELHI - AGRA - BHARATPUR -
JAIPUR - DELHI - USA

DEPARTURE DATE: 1 Apr, 2017



SUPER SOUTH AFRICA

TOURS DAYS: 11 DAYS
USA - JOHANNESBURG - KRUGER
NATIONAL PARK - STELLENBOSCH -
CAPE TOWN - USA

DEPARTURE DATE: 20 Sep, 2017

Click Here for Trip Information & Earn \$ for Your Chamber

Destination and Departure Dates:

Peru – Feb. 10, 2017 **India** – Apr. 1, 2017 **South Africa** – Sept. 20, 2017

Trip Cost to Chamber Member

Peru - \$2,190 **India** - \$2,190 **South Africa** - \$2,990

Earn \$300 per passenger for your chamber!

Earn One FREE ticket for your chamber with every 20 trips that are booked

FACP and Indus Travels are pleased to announce an excellent non-dues revenue opportunity -- revenue-sharing trips to Peru, India and South Africa. Any FACP Member Chamber may participate in this opportunity.

Indus will assist you in marketing the trips, with a landing page already created for your use -- you can [click here](#) to view the page.

Registration is simple – Indus has created a registration site exclusive for the program with referring chambers listed in a drop-down menu to ensure that you receive credit for all trips that your chamber refers.

If your Chamber is interested in participating or would like more information, please email Harish at harish@indus.travel, call him at 647-526-0063 or make plans to attend the free webinar below.



FREE
Informational Webinar
October 25 at 2 pm (Eastern)
[Click Here To Register](#)



Is Your Chamber Hiring?

Don't forget to post your available positions on the FACP website. The job posting service is free to FACP member chambers and the applications from potential employees are sent directly to your chamber and are confidential and seen only by your chamber.

Post a Job

The accuracy of your chamber's information is very important to us!

We strive to keep our database up-to-date, but we need your help. Please take a moment to login to the **"Members Only" page** and verify that we have your current staff member list and contact information. Have questions? Contact director@facponline.com or call 800-226-3269.



Strategic Solutions for Growth

[Membership Growth On-Site Work](#)

[Member Program](#)

Shari Pash – FACP Presenter
517-285-7127

www.strategicsolutionsforgrowth.com

[LinkedIn Profile](#)



Shane Moody, FCCP, Destin Area Chamber
Stephen Queior, FCCP, Sarasota Chamber
Troy McLellan, FCCP, Greater Boca Chamber
Hope Allen, FCCP, Wesley Chapel Chamber
Skip Alford, FCCP, South Dade Chamber
Cindy Brief, FCCP, Coral Springs Chamber
Robert Goltz, IOM, FCCP, Miramar/Pembroke Pines Chamber
Nancy Keefer, IOM, CCE, FCCP, Daytona Regional Chamber
Bob Rohrlack, CCE, FCCP, Tampa Chamber
Dana Dittmar, FCCP, Sun City Chamber
Robin Sollie, IOM, FCCP, Tampa Bay Beaches Chamber



Bay County
Bonita Springs
Charlotte County
Delray Beach
Indian River
Manatee
Melbourne Regional
Miramar-Pembroke Pines

Ocala-Marion
Panama City Beach
Pensacola
Seminole County
Greater Tampa
Wesley Chapel
Winter Haven



Clay County
Flagler County
Gainesville Area
Hispanic/Metro Orlando
Saint Johns

Sarasota
Sebastian River
South Lake
West Orange

Want to add your chamber to the above list?
It's never too early to start working on your application -- due date is June 15, 2017.



Help us grow FACP...recommend and refer chambers within your region and interested vendors!

[Click here](#) for the online membership application or
[Click here](#) for membership benefits information.

**THANKS TO OUR
GENEROUS
FACP
SPONSORS,
EVERYONE CAN...**



FACP



**Thank You
For Your Continued Support
of our Mission to
Enhance Excellence in Chamber Management!**